Meredith Reports Strong Fiscal 2010 Fourth Quarter & Full Year Results

EPS increases 27 percent in fourth quarter and 10 percent for full fiscal 2010 before special items

DES MOINES, Iowa, July 29 /PRNewswire-FirstCall/ -- Meredith Corporation (NYSE: MDP), the leading media and marketing company serving American women, today reported fiscal 2010 fourth quarter earnings per share of \$0.73, compared to a loss of \$3.64 per share in the prior year, which included a non-cash impairment charge of \$4.11 per share. Excluding the impairment charge and other special items in both periods, fiscal 2010 fourth quarter earnings per share grew to \$0.70, up 27 percent from \$0.55 in the prior year.

(Logo: http://photos.prnewswire.com/prnh/20090810/CG58830LOGO)

(Logo: http://www.newscom.com/cgi-bin/prnh/20090810/CG58830LOGO)

Fiscal 2010 fourth quarter total revenues grew to \$365 million, up 6 percent from the prior year. Advertising revenues increased to \$202 million – up 7 percent from the prior year – as both National and Local Media Group advertising grew.

Fiscal 2010 full year earnings per share from continuing operations were \$2.28, compared to a loss of \$2.28 per share in the prior year which included the impairment charge. Excluding the impairment charge and other special items in both periods, fiscal 2010 earnings per share from continuing operations grew to \$2.23, up 10 percent from \$2.03 in the prior year. Information on special items recorded in fiscal 2010 and fiscal 2009 is available in Tables 1-4 of this press release.

Fiscal 2010 full year total revenues were \$1.39 billion, compared to \$1.41 billion in the prior year. Total advertising revenues were \$781 million, compared to \$787 million in the prior year. Excluding \$14 million of net incremental political advertising generated in the prior year, advertising revenues grew 1 percent in fiscal 2010.

"Fiscal 2010 marked a return to earnings growth as we strengthened our business across the board," said Meredith Chairman and Chief Executive Officer Stephen M. Lacy. "We increased advertising market share in both magazine and television, grew the size of our consumer audiences, and generated higher sales of our licensed products at retail. Additionally, we made important investments in new media platforms including mobile and eTablets."

Lacy also cited the following fiscal 2010 achievements resulting from disciplined expense control and careful cash management:

- Operating costs declined by 3 percent, excluding special items.
- Cash flow from operations rose to \$192 million, compared to \$181 million in the prior year.
- Total debt was reduced 20 percent to \$300 million.
- Meredith renewed its \$150 million revolving credit facility for a three-year term.
- The Company increased shareholder value, including an increase in its dividend for the 17th consecutive year.

Central to Meredith's strong results were performance improvement initiatives launched in fiscal 2008 – when the early signs of the economic downturn appeared – and expanded in fiscal 2009 and 2010. In fiscal 2010, Meredith:

- Made impressive advertising market share gains Meredith's share of overall
 magazine industry advertising revenues increased to 12.3 percent the highest in
 history and up from 9.5 percent two years ago. This marked the fifth consecutive
 year of magazine market share gains for Meredith. In addition, Meredith's television
 stations outperformed the industry in fiscal 2010, according to Television Bureau of
 Advertising data.
- Increased its connection to the consumer Readers of Meredith's measured
 magazines grew to 113 million, according to recent data from Mediamark Research
 and Intelligence, and profitability from circulation rose. Meredith television stations
 achieved higher ratings, and the daily Better television show, Meredith's nationally
 syndicated program, will increase its carriage to more than 80 markets reaching
 over 50 percent of U.S. television households starting this fall. Unique visitors and

page views across Meredith's 60 Web sites rose approximately 20 percent each.

- Re-engineered its core operations Meredith made significant progress against
 a series of re-engineering initiatives inside its National and Local media groups in
 fiscal 2010, including content creation, sales, and consumer marketing. These
 initiatives resulted in efficiencies and improved products. Meredith was named
 Publishing Company of the Year by Ad Age for the third time in seven years, and
 received numerous industry accolades in fiscal 2010.
- Invested in new media platforms Meredith took several steps in the mobile media space, launching mobile platforms for its largest consumer brands, and joining publishing and broadcasting industry consortiums to further develop the mobile and eTablet platforms for consumers and advertisers. In early fiscal 2011, Meredith completed its acquisition of mobile marketing firm The Hyperfactory.

Meredith's **performance was particularly strong in the second half of fiscal 2010**, as all major businesses delivered revenue growth over the prior year. Specifically, total advertising revenues rose 7 percent, led by 16 percent growth in non-political television advertising. Brand Licensing revenues rose 50 percent led by increased sales of Better Homes and Gardens branded products at Walmart. Meanwhile, Meredith Integrated Marketing revenues rose 5 percent. These gains in revenues, combined with disciplined expense control, led to 26 percent growth in second half operating profit when compared to the prior year period, excluding special items.

OPERATING DETAIL

National Media Group

Fiscal 2010 fourth quarter National Media Group operating profit was \$46 million, even with the prior year. Excluding special items, fourth quarter operating profit was \$48 million, even with the prior year. Fourth quarter revenues were \$288 million, up 2 percent, while fourth quarter advertising revenues were \$135 million, up 1 percent.

Fiscal 2010 full year National Media Group operating profit was \$167 million, up 11 percent from the prior year. Excluding special items, fiscal 2010 National Media Group operating profit was \$175 million, up 10 percent from the prior year. Revenues were \$1.11 billion versus \$1.13 billion, and advertising revenues were \$526 million versus \$530 million.

Looking more closely at fiscal 2010 advertising performance:

- Eleven of Meredith's 14 measured titles grew their share of advertising revenues, according to Publishers Information Bureau (PIB).
- Within Meredith's 28-magazine competitive set, the Company increased its share to 39 percent, also a historical high, and up from 36 percent two years ago.
- Meredith Interactive Media advertising revenues rose 17 percent as the primary advertising positions on the Company's major Web sites were nearly sold out in the fourth quarter.

Meredith Integrated Marketing revenues were \$164 million in fiscal 2010 compared to \$176 million in the prior year. This business experienced the effects of the recession later than Meredith's advertising-driven businesses. However, revenues rose 5 percent in the second half of fiscal 2010 from the prior year due primarily to strong new business development, including new programs with Chrysler Group LLC., Lowe's Companies Inc., SunTrust Banks Inc., Mitsubishi Motors North America Inc., and Pizza Hut Inc.

"The combination of enhanced sales and marketing strategies, business re-engineering and careful control of expenses all contributed to National Media Group 11 percent operating profit growth," Lacy said. "We also strengthened our connection to the consumer, delivered market share gains and made investments in new digital media platforms."

Local Media Group

Fiscal 2010 fourth quarter operating profit was \$21 million, compared to a loss of \$292 million in the prior year period including a \$295 million non-cash impairment charge. Excluding special items, fiscal 2010 fourth quarter operating profit more than tripled. Fourth quarter revenues were \$77 million, up 23 percent from the prior year.

Fiscal 2010 full year Local Media Group operating profit was \$53 million, compared to a year-ago loss of \$258 million, which included the impairment charge. Excluding special items, fiscal 2010 Local Media Group operating profit was \$52 million, up 23 percent from the prior year. Revenues were \$282 million in fiscal 2010, up 3 percent from the prior year even with \$14 million less in net political advertising revenue.

Looking more closely at fiscal 2010 non-political advertising performance:

 Revenues grew 5 percent, led by improved performance in the automotive, professional services and restaurant categories.

- Meredith stations in six of its 10 markets grew revenues from the prior year. In the fiscal fourth quarter, Meredith stations in all of its markets posted revenue growth from the prior year period.
- Meredith outperformed the industry as a whole, according to Television Bureau of Advertising data.

"The significantly improved results in non-political advertising revenues in our Local Media business in fiscal 2010, driven largely by automotive category spending, demonstrate the appeal that broadcast television has for advertisers due to its unparalleled reach and effectiveness," Lacy said. "There simply is no more powerful media platform that drives consumers to retail outlets than local broadcast television."

Meredith delivered a strong ratings book in the most recent May measurement period. Of note:

- Meredith's CBS affiliate in Hartford continues to lead the market and finished first in every newscast for the seventh consecutive ratings book.
- Nashville was No. 1 in every evening news period for the sixth consecutive book, and Portland was No. 1 in late news.
- Atlanta continued to gain share reaching the No. 2 position in late news in the important 25-54 year old demographic – while Las Vegas, Phoenix and Kansas City were strong No. 2s in late news, too.

Revenues from retransmission fees rose more than 40 percent in fiscal 2010 and were up 16 percent in the fourth quarter. Meredith Video Studios revenues were up strongly in both fiscal 2010 and in the fourth quarter.

OTHER FINANCIAL INFORMATION

Meredith generated \$192 million in cash flow from operations during fiscal 2010, up from \$181 million in the prior year. Meredith generated \$52 million in cash flow from operations during the fourth quarter of fiscal 2010, up nearly 25 percent from the prior year.

Meredith's total debt was \$300 million at June 30, 2010, \$80 million less than at the prior fiscal year end. Meredith's debt-to-EBITDA ratio was well under existing debt covenants at 1.3 to 1. On June 16, Meredith renewed its \$150 million revolving credit agreement. The new three-year agreement, which can be increased to \$300 million under certain circumstances, gives Meredith financing capacity if attractive investment opportunities become available.

In early July, Meredith purchased the remaining interest in mobile marketing firm The Hyperfactory. Meredith acquired its initial interest in July 2009. The transaction is not expected to have a material impact on Meredith's fiscal 2011 results.

All earnings per share figures in the text of this release are diluted. Both basic and diluted earnings per share can be found in the attached consolidated statements of earnings (loss).

OUTLOOK

Meredith expects fiscal 2011 full year earnings per share will range from \$2.40 to \$2.75. Looking more closely at full year fiscal 2011:

- Meredith continues to face a volatile advertising environment impacted by the uncertain economic climate.
- The Company expects high-single-digit increases in both paper prices and postage rates.
- Meredith expects investment spending of approximately \$5-\$6 million related to development of the eTablet platform, including the Next Issue Media industry consortium.
- The Company expects to benefit from an estimated \$25 to \$30 million of net
 political advertising revenues at its television stations, with the majority being
 booked in the second quarter of fiscal 2011. Meredith generated \$9 million of net
 political advertising in fiscal 2010.

Meredith expects fiscal 2011 first quarter earnings per share to range from \$0.47 to \$0.52. Looking more closely at the first quarter of fiscal 2011:

- Total Company advertising revenue is expected to increase 6-7 percent over the prior year period.
- Local Media Group non-political advertising revenue pacings, which are a snapshot in time and change frequently, are currently up in the mid-to-high teens.
 Depending on the strength of political advertising and its related impact on total advertising inventory, non-political pacings may moderate as the quarter progresses.

 National Media Group advertising revenues are expected to be flat to down slightly on higher nets per page as the Company cycles against its strongest quarter of industry over-performance.

A number of uncertainties remain that may affect Meredith's outlook as stated in this press release for the first fiscal quarter and full year of 2011. These uncertainties are referenced below under "Safe Harbor" and in certain SEC filings.

CONFERENCE CALL WEBCAST

Meredith will host a conference call on July 29, 2010, at 11:00 a.m. EDT to discuss fourth quarter and full year fiscal 2010 results. A live webcast will be accessible to the public on the Company's Web site, www.meredith.com, and a replay will be available for one week. A transcript will be available within 48 hours after the call at www.meredith.com.

RATIONALE FOR USE AND ACCESS TO NON-GAAP MEASURES

Management uses and presents GAAP and non-GAAP results to evaluate and communicate the performance of the Company. Non-GAAP measures should not be construed as alternatives to GAAP measures. EBITDA is a common supplemental measure of performance used by investors and financial analysts. Management believes that EBITDA provides an additional analytical tool to clarify the Company's results from core operations and delineate underlying trends. Meredith does not use EBITDA as a measure of liquidity or funds available for management's discretionary use because it includes certain contractual and non-discretionary expenditures.

Results excluding the special items recorded in fiscal 2010 and 2009 are also supplemental non-GAAP financial measures. Management believes these items are not reflective of Meredith's ongoing business activities. While results excluding the special items are not a substitute for reported earnings results under GAAP, management believes this information is useful as an aid in better understanding Meredith's current performance, performance trends and financial condition. Reconciliations of non-GAAP to GAAP measures are included in the attached tables. The attached consolidated financial statements and reconciliation tables will be made available at www.meredith.com.

SAFE HARBOR

This release contains certain forward-looking statements that are subject to risks and uncertainties. These statements are based on management's current knowledge and estimates of factors affecting the Company and its operations. Statements in this announcement that are forward-looking include, but are not limited to, the statements regarding broadcasting pacings, publishing advertising revenues, paper and postage costs and investment spending, along with the Company's earnings per share outlook for the first fiscal quarter and full year fiscal 2011.

Actual results may differ materially from those currently anticipated. Factors that could adversely affect future results include, but are not limited to, downturns in national and/or local economies; a softening of the domestic advertising market; world, national or local events that could disrupt broadcast television; increased consolidation among major advertisers or other events depressing the level of advertising spending; the unexpected loss or insolvency of one or more major clients; the integration of acquired businesses; changes in consumer reading, purchasing and/or television viewing patterns; increases in paper, postage, printing, syndicated programming or other costs; changes in television network affiliation agreements; technological developments affecting products or methods of distribution; changes in government regulations affecting the Company's industries; unexpected changes in interest rates; and the consequences of acquisitions and/or dispositions. The Company undertakes no obligation to update any forward-looking statement, whether as a result of new information, future events or otherwise.

ABOUT MEREDITH CORPORATION

Meredith Corporation (NYSE:MDP; www.meredith.com) is the leading media and marketing company serving American women. Meredith combines well-known national brands – including Better Homes and Gardens, Parents, Ladies' Home Journal, Family Circle, American Baby, Fitness and More – with local television brands in fast-growing markets. Meredith is the industry leader in creating content in key consumer interest areas such as home, family, health and wellness and self-development. Meredith uses multiple distribution platforms – including print, television, online, mobile and video – to give consumers content they desire and to deliver the messages of its marketing partners. Additionally, Meredith uses its many assets to create powerful custom marketing solutions for many of the nation's top brands and companies. Meredith has significantly added to its capabilities in this area through the acquisition of cutting-edge companies in areas such as digital, mobile, word-of-mouth, social and database marketing.

Meredith Corporation and Subsidiaries Consolidated Statements of

Earnings (Loss) (Unaudited)

		Three	Мс	onths	Twelve Months			
Period Ended June 30,		2010		2009		2010		2009
(In thousands except per share								
data)								
Revenues	_	202 202	_	100 216	_	701 006	_	707.007
Advertising	\$	202,382	\$	189,316	\$	781,236	\$	787,207
Circulation		70,794		69,723		282,480		280,809
All other		91,941		86,810	_	324,014		340,781
Total revenues		365,117		345,849		,387,730	1	,408,797
Operating expenses								
Production, distribution, and editorial		136,263		154,977		574,784		646,595
Selling, general, and administrative		161,366		138,696		589,664		560,219
Depreciation and amortization		10,365		10,236		40,898		42,582
Impairment charge		-		294,529		-		294,529
Total operating expenses		307,994		598,438	1	,205,346	1	,543,925
Earnings (loss) from operations		57,123		(252,589)		182,384	(135,128)
Interest income		26		308		51		656
Interest expense		(3,847)		(5,079)		(18,584)		(20,777)
Earnings (loss) from continuing operations before income taxes		53,302		(257,360)		163,851	(155,249)
Income taxes		(19,933)		93,508		(59,888)	·	52,742
Earnings (loss) from continuing operations		33,369		(163,852)	-	103,963	(102,507)
Income (loss) from discontinued operations, net of taxes		_		160		_		(4,577)
Net earnings (loss)	\$	33,369	\$	(163,692)	\$	103,963	\$ (107,084)
Basic earnings (loss) per share								
Earnings (loss) from continuing								
operations	\$	0.74	\$	(3.64)	\$	2.30	\$	(2.28)
Discontinued operations		-		-		-		(0.10)
Basic earnings (loss) per share	\$	0.74	\$	(3.64)	\$	2.30	\$	(2.38)
Basic average shares outstanding		45,381		45,016		45,289		45,042
Diluted earnings (loss) per share								
Earnings (loss) from continuing operations	\$	0.73	\$	(3.64)	\$	2.28	\$	(2.28)
Discontinued operations			_		_			(0.10)
Diluted earnings (loss) per share	\$	0.73	\$	(3.64)	\$	2.28	\$	(2.38)
Diluted average shares outstanding		45,774		45,016		45,544	·	45,042
	.		¢.	-	4	<u> </u>	đ	
Dividends paid per share	\$	0.230	\$	0.225	\$	0.910	\$	0.880

Meredith Corporation and Subsidiaries Segment Information (Unaudited)

	Three	Months	Twelve Months		
Period Ended June 30,	2010	2009	2010	2009	
(In thousands)					

Revenues

National media group

Advartisina

Auvertising	Ψ	137,320	Ψ	100,020	Ψ	J2U,7JU	Ψ	JJU,1JJ
Circulation		70,794		69,723		282,480		280,809
Other revenues		82,690		80,115		296,398		323,297
Total national media group		288,004		283,366		L,105,368		1,134,261
Local media group								
Non-political advertising		63,969		55,390		245,501		233,533
Political advertising		3,893		398		9,245		23,519
Other revenues		9,251		6,695		27,616		17,484
Total local media group		77,113		62,483		282,362		274,536
Total revenues	\$	365,117	\$	345,849	\$:	L,387,730	\$	1,408,797
Operating profit (loss)								
National media group	\$	46,191	\$	45,948	\$	167,423	\$	151,017
Local media group		20,619	((292,147)		52,910		(257,774)
Unallocated corporate		(9,687)		(6,390)		(37,949)		(28,371)
Income (loss) from	_	F7.100		(252 500)	_	100 204	_	(125 120)
operations	\$	57,123	\$ ((252,589)	\$	182,384	\$	(135,128)
Depreciation and amortization								
National media group	\$	3,563	\$	3,590	\$	14,406	\$	15,433
Local media group		6,257		6,193		24,417		25,181
Unallocated corporate		545		453		2,075		1,968
Total depreciation and								
amortization	\$	10,365	\$	10,236	\$	40,898	\$	42,582
EBITDA(1)								
National media group	\$	49,754	\$	49,538	\$	181,829	\$	166,450
Local media group		26,876	((285,954)		77,327		(232,593)
Unallocated corporate		(9,142)		(5,937)		(35,874)		(26,403)
Total EBITDA(1)	\$	67,488	\$ ((242,353)	\$	223,282	\$	(92,546)
Adjusted EBITDA(2)								
National media group	\$	49,754	\$	49,538	\$	181,829	\$	166,450
Local media group		26,876		8,575		77,327		61,936
Unallocated corporate		(9,142)		(5,937)		(35,874)		(26,403)
Total adjusted EBITDA(2)	\$	67,488	\$	52,176	\$	223,282	\$	201,983

¹ EBITDA is earnings (loss) from continuing operations before interest, taxes, depreciation, and amortization.

Meredith Corporation and Subsidiaries Condensed Consolidated Balance Sheets (Unaudited)

	June 30,	J	lune 30,
Assets	2010		2009
(In thousands)			
Current assets			
Cash and cash equivalents	\$ 48,574	\$	27,910
Accounts receivable, net	223,630		192,367
Inventories	26,807		28,151
Current portion of subscription acquisition costs	57,917		60,017
Current portion of broadcast rights	5,423		8,297
Other current assets	19,076		23,398
Total current assets	381,427		340,140
Property, plant, and equipment	450,966		444,904

² Adjusted EBITDA is earnings (loss) from continuing operations before interest, taxes, depreciation, amortization, and impairment charge.

Less accumulated depreciation	(263,964)	(253,597)
Net property, plant, and equipment	187,002	191,307
Subscription acquisition costs	55,228	63,444
Broadcast rights	2,977	4,545
Other assets	59,138	45,907
Intangible assets, net	552,210	561,581
Goodwill	489,334	462,379
Total assets	\$ 1,727,316	\$ 1,669,303
Liabilities and Shareholders' Equity		
Current liabilities		
Current portion of long-term debt	\$ 50,000	\$ -
Current portion of long-term broadcast rights payable	9,892	10,560
Accounts payable	109,897	86,381
Accrued expenses and other liabilities	109,225	81,544
Current portion of unearned subscription revenues	159,292	170,731
Total current liabilities	438,306	349,216
Long-term debt	250,000	380,000
Long-term broadcast rights payable	8,961	11,851
Unearned subscription revenues	130,699	148,393
Deferred income taxes	114,240	64,322
Other noncurrent liabilities	96,765	106,138
Total liabilities	1,038,971	1,059,920
Shareholders' equity		_
Common stock	36,329	35,934
Class B stock	9,086	9,133
Additional paid-in capital	66,311	53,938
Retained earnings	604,624	542,006
Accumulated other comprehensive loss	(28,005)	(31,628)
Total shareholders' equity	688,345	609,383
Total liabilities and shareholders' equity	\$ 1,727,316	\$ 1,669,303

Meredith Corporation and Subsidiaries Condensed Consolidated Statements of Cash Flows (Unaudited)

Twelve Months Ended June 30,	2010	2009
(In thousands)		
Net cash provided by operating activities	\$ 191,651	\$ 180,920
Cash flows from investing activities		
Acquisitions of businesses	(27,505)	(6,218)
Additions to property, plant, and equipment	(24,721)	(23,475)
Proceeds from dispositions of assets	-	636
Net cash used in investing activities	(52,226)	(29,057)
Cash flows from financing activities		
Proceeds from issuance of long-term debt	160,000	145,000
Repayments of long-term debt	(240,000)	(250,000)
Purchases of Company stock	(6,274)	(21,801)
Dividends paid	(41,345)	(39,730)
Proceeds from common stock issued	9,573	4,278
Excess tax benefits from share-based payments	606	906
Other	(1,321)	(250)
Net cash used in financing activities	(118,761)	(161,597)
Net increase (decrease) in cash and cash equivalents	20,664	(9,734)
Cash and cash equivalents at beginning of year	27,910	37,644
Cash and cash equivalents at end of year	\$ 48,574	\$ 27,910

Meredith Corporation and Subsidiaries Supplemental Disclosures Regarding Non-GAAP Financial Measures

Special Items - The following table shows results of operations excluding special items and as reported with the difference being the special items. Results of operations excluding special items are non-GAAP measures. Management's rationale for presenting non-GAAP measures is included in the text of this earnings release.

Table 1

Period Ended June 30, 2010		Three M	onths				Twelve M	lonth	s
	Excluding Special Items	Special Items		As Reported		xcluding Special Items	Special Items		As Reported
(In thousands except per share data)									
Revenues									
Advertising	\$ 202,382	\$ -	\$	202,382	\$	781,236	\$ -	\$	•
Circulation	70,794	-		70,794		282,480	-		282,480
All other	91,941	-		91,941		324,014	-		324,014
Total revenues	365,117	-		365,117	1	,387,730	-		1,387,730
Operating expenses									
Production, distribution, and editorial	136,263	-		136,263		573,337	1,447	(a)	574,784
Selling, general, and administrative	160,478	888	(b)	161,366		584,391	5,273	(c)	589,664
Depreciation and amortization	10,365	-		10,365		40,898	-		40,898
Total operating expenses	307,106	888		307,994	1	,198,626	6,720		1,205,346
Income from	30.,200			307,00	_	,200,020	0,7.20		
operations Interest	58,011	(888)		57,123		189,104	(6,720)		182,384
income Interest	26	-		26		51	-		51
expense	(3,847)	-		(3,847)	_	(18,584)	-		(18,584)
Earnings before income taxes	54,190	(888)		53,302		170,571	(6,720)		163,851
Income taxes	(21,956)	2,023	(d)	(19,933)		(69,079)	9,191	(e)	(59,888)
Net earnings		\$ 1,135	\$	33,369	\$	101,492	\$ 2,471	\$	103,963
Basic earnings per share	\$ 0.71	\$ 0.03	\$	0.74	\$	2.24	\$ 0.06	\$	2.30
Basic average shares outstanding	45,381	45,381		45,381		45,289	45,289		45,289
Diluted earnings per share	\$ 0.70	\$ 0.03	\$	0.73	\$	2.23	\$ 0.05	\$	•
Diluted average shares outstanding	45,774	45,774		45,774		45,544	45,544		45,544
	, , , ,	, , , , ,		, , , ,		.5,5	.5,5 . т		.5,5 74

(b) Reversa of restructioning charges for severance costs offset by the impairment of an investment

- (c) Severance costs, write-down of subscription acquisition costs, and the impairment of an investment partially offset by the reversal of restructuring charges
- (d) Resolution of tax contingencies net of additional tax expense related to the reversal of restructuring charges
- (e) Tax benefit as a result of state and local legislation, the resolution of tax contingencies, and the tax benefit of net restructuring charges

Meredith Corporation and Subsidiaries Supplemental Disclosures Regarding Non-GAAP Financial Measures

Table 2

Special Items - The following table shows results of operations excluding special items and as reported with the difference being the special items. Results of operations excluding special items are non-GAAP measures. Management's rationale for presenting non-GAAP measures is included in the text of this earnings release.

Period Ended June 30, 2010		Three M	onthe				Twe	elve Month	S	
30, 2010	Excluding Special Items	Special Items		As Reported		Excluding Special Items		Special Items		As Reported
(In thousands))									
Revenues										
National media group										
Advertising	\$ 134,520	\$ -	\$	134,520	\$	526,490	\$	-	\$	526,490
Circulation	70,794	-		70,794	•	282,480		-		282,480
Other										
revenues	82,690	-		82,690		296,398		-		296,398
Total national media group	288,004	-		288,004		1,105,368		-		1,105,368
Local media group										
Non-political advertising	63,969	-		63,969		245,501		-		245,501
Political advertising	3,893	-		3,893		9,245		-		9,245
Other revenues	9,251	-		9,251		27,616		-		27,616
Total local media group	77,113			77,113		282,362				282,362
Total revenues	\$ 365,117	\$ -	\$	365,117	\$	1,387,730	\$	-	\$	1,387,730
Operating profit										
National media group	\$ 47,542	\$ (1,351)	(a) \$	46,191	\$	174,606	\$	(7,183)	(b) \$	167,423
Local media group	20,156	463	(c)	20,619		52,447		463	(c)	52,910
Unallocated corporate	(9,687)	-		(9,687)		(37,949)		-		(37,949)
Income from operations	\$ 58,011	\$ (888)	\$	57,123	\$	189,104	\$	(6,720)	\$	182,384
Depreciation and amortization National media group							\$	_		
Local media	\$ 3,563	\$ -	\$	3,563	\$	14,406			\$	14,406
group	6,257	-		6,257		24,417		-		24,417

Unallocated						_				
corporate	545		-		54	5	2,075	-		2,075
Total depreciation and amortization	10,365	\$	-	\$	10,36	55	\$ 40,898	\$ -	\$	40,898
EBITDA(1)										
National media group	\$ 51,105	\$ (1,351)	(a) \$	49,75	54	\$ 189,012	\$ (7,183) (b) \$	181,829
Local media group	26,413		463	(c)	26,87	' 6	76,864	463 (c)	77,327
Unallocated corporate	(9,142)		-		(9,14	2)	(35,874)	-		(35,874)
Total EBITDA(1)	\$ 68,376	\$	(888)	\$	67,48	88	\$ 230,002	\$ (6,720)	\$	223,282

1 EBITDA is earnings from continuing operations before interest, taxes, depreciation, and amortization.

- (a) Reversal of restructuring charges for severance costs offset by the impairment of an investment
- (b) Severance costs, write-down of art and manuscript inventory and subscription acquisition costs, and the impairment of an investment partially

Table 3

offset by the reversal of restructuring charges

(c) Reversal of restructuring charges for severance costs

Meredith Corporation and Subsidiaries Supplemental Disclosures Regarding Non-GAAP Financial Measures

Special Items - The following table shows results of operations excluding special items and as reported with the difference being the special items. Results of operations excluding special items are non-GAAP measures. Management's rationale for presenting non-GAAP measures is included in the text of this earnings release.

Period Ended June								
30, 2009		Three Mo	nths			Twelve Mo	nths	
	Excluding Special Items	Special Items		As Reported	Excluding Special Items	Special Items		As Reported
(In thousands except per share data)								
Revenues								
Advertising	\$ 189,316	\$ -		\$ 189,316	\$ 787,207	\$ -	9	\$ 787,207
Circulation	69,723	-		69,723	280,809	-		280,809
All other	86,810	-		86,810	340,781	-		340,781
Total revenues	345,849	-		345,849	1,408,797	-		1,408,797
Operating expenses								
Production, distribution, and editorial	154,977	-		154,977	646,595	-		646,595
Selling, general, and administrative	133,171	5,525	(a)	138,696	545,661	14,558	(a)	560,219
Depreciation and amortization	10,236	-		10,236	42,582	-		42,582
Impairment charge	-	294,529	(b)	294,529		294,529	(b)	294,529
Total operating expenses	298,384	300,054		598,438	1,234,838	309,087		1,543,925
Income (loss) from operations	47.465	(300,054)		(252,589)	173,959	(309,087)		(135,128)

Interest income		308		_		308		656		_		656
Interest												
expense		(5,079)		-		(5,079)		(20,777)		-		(20,777)
Earnings (loss) before												
income taxes		42,694	(300,054)		(257,360)		153,838	((309,087)		(155,249)
Income taxes		(18,047)		111,555	(c)	93,508		(62,335)		115,077	(c)	52,742
Earnings (loss) from continuing operations Income (loss) from discontinued		24,647	(188,499)		(163,852)		91,503	((194,010)		(102,507)
operations, net of taxes		160		_		160		(453)		(4,124)	(d)	(4,577)
Net earnings	5						_	,		. , ,	,	
(loss)	\$	24,807	\$ (188,499)	\$	(163,692)	\$	91,050	\$ ((198,134)	\$	(107,084)
Basic earnings (loss) per share Earnings (loss) from continuing operations	\$	0.55	\$	(4.19)	\$	(3.64)	\$	2.03	\$	(4.31)	\$	(2.28)
Discontinued	Ψ	0.55	Ψ	(4.13)	Ψ	(3.04)	Ψ	2.03	Ψ	(4.51)	Ψ	(2.20)
operations		-		-		-		(0.01)		(0.09)		(0.10)
Basic earnings (loss) per share	\$	0.55	\$	(4.19)	\$	(3.64)	\$	2.02	\$	(4.40)	\$	(2.38)
Basic average												
shares outstanding		45,016		45,016		45,016		45,042		45,042		45,042
Diluted earnings (loss) per share		-,		-,9		-,9		-,- :-		2,5 .2		-,
Earnings (loss) from continuing operations Discontinued operations	\$	0.55	\$	(4.19)	\$	(3.64)	\$	2.03	\$	(4.31) (0.09)	\$	(2.28)
Diluted												
earnings (loss) per share	\$	0.55	\$	(4.19)	\$	(3.64)	\$	2.02	\$	(4.40)	\$	(2.38)
Diluted average shares outstanding		45,016		45,016		45,016		45,042		45,042		45,042

⁽a) Severance expense

Meredith Corporation and Subsidiaries Supplemental Disclosures Regarding Non-GAAP Financial Measures

Table 4

⁽b) Charge for impairment of FCC licenses and local media goodwill

⁽c) Tax benefit of the impairment and restructuring charges

⁽d) Severance expense and the write-down of art and manuscript inventory and subscription acquisition costs, net of taxes $\frac{1}{2}$

Period Ended June 30, 2009		Three Mo	nths			Tw	elve Month	ns	
	Excluding Special Items	Special Items	ı	As Reported	Excluding Special Items		Special Items		As Reported
(In thousands))								
Revenues									
National media group						\$			
Advertising	\$ 133,528	\$ -	\$	133,528	\$ 530,155	Ψ	-	\$	530,155
Circulation	69,723	-		69,723	280,809		-		280,809
Other revenues	80,115	-		80,115	 323,297		-		323,297
Total national media group	283,366	_		283,366	1,134,261		_		1,134,261
Local media group					 2,20 :,202				2,20 :,202
Non-political advertising	55,390	-		55,390	233,533		-		233,533
Political advertising Other	398	-		398	23,519		-		23,519
revenues	6,695	_		6,695	17,484		_		17,484
Total local media group	62,483			62,483	 274,536		-		274,536
Total revenues	\$ 345,849	\$ -	\$	345,849	\$ 1,408,797	\$	-	4	1,408,797
Operating profit (loss) National media group Local media group Unallocated	\$ 47,679 6,176	\$ (1,731) (298,323)		45,948 (292,147) (6,390)	\$ 158,788 42,562 (27,391)	\$	(7,771) (300,336) (980)	(b)	(257,774)
corporate Income	(6,390)			(0,390)	 (27,391)		(960)	(C)	(28,371)
(loss) from	\$ 47,465	\$ (300,054)	\$	(252,589)	\$ 173,959	\$	(309,087)	\$	(135,128)
Depreciation and amortization National						\$			
media group Local media	\$ 3,590	\$ -	\$	3,590	\$ 15,433	Ψ	-	\$	15,433
group Unallocated	6,193	-		6,193	25,181		-		25,181
corporate	453	-		453	 1,968		-		1,968
Total depreciation and						\$			
amortization	\$ 10,236	\$ -	\$	10,236	\$ 42,582		-	\$	42,582
EBITDA(1) National media group	\$ 51,269	\$ (1,731)	(a) \$	49,538	\$ 174,221	\$	(7,771)	(a) \$	s 166,450
Local media group Unallocated	12,369	(298,323)	(b)	(285,954)	67,743		(300,336)	(b)	(232,593)
corporate	(5,937)	-		(5,937)	(25,423)		(980)	(c)	(26,403)
Total EBITDA(1)	\$ 57,701	\$ (300,054)	\$	(242,353)	\$ 216,541	-\$-	(309,087)	\$	(92,546

- (a) Severance expense for national media operations
- (b) Impairment of FCC licenses and goodwill, write-down of assets due to consolidation of certain local media operations, and severance expense for local media operations
- (c) Severance expense for corporate personnel

Meredith Corporation and Subsidiaries Table 5

Supplemental Disclosures Regarding Non-GAAP Financial Measures

EBITDA

Consolidated EBITDA, which is reconciled to earnings (loss) from continuing operations in the following tables, is defined as earnings (loss) from continuing operations before interest, taxes, depreciation, and amortization.

Segment EBITDA is a measure of segment earnings (loss) before depreciation and amortization.

		Thre	ee l	Months E	nde	d June 30,	Twelve Months Ended June 30, 2010								
	N	lational Media		Local Media		allocated orporate	Total	ī	National Media		Local Media		nallocated orporate		7
(In thousands)															
Revenues	\$	288,004	\$	77,113	\$	-	\$ 365,117	\$:	1,105,368	\$	282,362	\$	-	\$	1,3
Operating profit	\$	46,191	\$	20,619	\$	(9,687)	\$ 57,123	\$	167,423	\$	52,910	\$	(37,949)	\$	1
Depreciation and amortization		3,563		6,257		545	10,365		14,406		24,417		2,075		
EBITDA	\$	49,754	\$	26,876	\$	(9,142)	67,488	\$	181,829	\$	77,327	\$	(35,874)		2
Less:															
Depreciation and amortization							(10,365)								(4
Net interest expense							(3,821)								(:
Income taxes							 (19,933)	_							(;
Earnings from continuing operations							\$ 33,369	_						\$	_1
Segment EBITDA margin		17.3%		34.9%	_				16.4%		27.4%				

	Thr	ee Months E	nded June 30,	2009	Twelve Months Ended June 30, 20							
	National Media	Local Media	Unallocated Corporate	Total	National Media	Local Media	Unallocated Corporate					
(In thousands)												
Revenues	\$ 283,366	\$ 62,483	\$ -	\$ 345,849	\$ 1,134,261	\$ 274,536	\$ - \$					
Operating profit (loss) Depreciation	\$ 45,948 1	\$ (292,147)	\$ (6,390)	\$ (252,589)	\$ 151,017	\$ (257,774)	\$ (28,371) \$					

and										
amortization	3,590	6,193		453	10,236		15,433	25,181	1,968	
EBITDA	\$ 49,538	\$ (285,954)	\$	(5,937)	(242,353)	\$	166,450	\$ (232,593)	\$ (26,403)	
Less:					_					
Depreciation and amortization					(10,236)					
Net interest expense					(4,771)					
Income taxes					93,508	_				_
Loss from continuing operations					\$ (163,852)	_				\$
Segment EBITDA margin	17.5%	-457.7%	,				14.7%	-84.7%		

Adjusted EBITDA

Consolidated adjusted EBITDA, which is reconciled to earnings (loss) from continuing operations in the following tak defined as earnings (loss) from continuing operations before interest, taxes, depreciation, amortization, and impair charge.

Segment adjusted EBITDA is a measure of segment earnings (loss) before depreciation, amortization, and impairme

		Thr	ee l	Months E	nde	d June 30,	Twelve Months Ended June 30, 20								
	National Media			Local Media		allocated orporate	Total	ı	National Media		Local Media		allocated orporate	Ī	
(In thousands)															
Revenues	\$	283,366	\$	62,483	\$	-	\$ 345,849	\$	1,134,261	\$	274,536	\$		\$	
Operating profit (loss)	\$	45,948	\$ (292,147)	\$	(6,390)	\$ (252,589)	\$	151,017	\$ (2	257,774)	\$	(28,371)	\$	
Depreciation and amortization		3,590		6,193		453	10,236		15,433		25,181		1,968		
Impairment charge		-		294,529		-	294,529		-		294,529		-		
Adjusted EBITDA	\$	49,538	\$	8,575	\$	(5,937)	52,176	\$	166,450	\$	61,936	\$	(26,403)		
Less:							_								
Depreciation and amortization							(10,236)								
Impairment charge							(294,529)								
Net interest expense							(4,771)								
Income taxes							93,508								
Loss from continuing operations							\$ (163,852)	_						\$	
Segment adjusted EBITDA margin		17.5%		13.7%					14.7%		22.6%				

ទីដង្គ្រាំចាំកម្មីក្រឹងl Disclosures Regarding Non-GAAP Financial Measures (Unaudited)

		2010		2009		Change
(In thousands)						
Operating Expenses Reconciliation for the Year Ended June 30,						
Operating expenses excluding special items	\$:	1,198,626		\$ 1,234,838		(3)%
Special items		6,720	(a)	309,087	(b)	
Total operating expenses	\$ 3	1,205,346		\$ 1,543,925		(22)%
Operating Profit Reconciliation for the Six Months Ended June 30,						
Operating profit excluding special items	\$	114,842		\$ 90,825		26 %
Special items		(1,250)	(c)	(300,054)	(b)	
Total operating profit	\$	113,592	9	\$ (209,229)		NM

NM - Not meaningful

(a) Write-down of art and manuscript inventory, severance costs, write-down of subscription acquisition costs, and $\,$

the impairment of an investment partially offset by the reversal of restructuring charges

- (b) Severance expense and charge for impairment of FCC licenses and local media goodwill
- (c) Severance costs and the impairment of an investment partially offset
- by the reversal of restructuring charges

SOURCE Meredith Corporation

For further information: Shareholder/Financial Analysts, Mike Lovell, Director of Investor Relations, +1-515-284-3622, Mike.Lovell@Meredith.com, or Media, Art Slusark, Vice President/Corporate Communications, +1-515-284-3404, Art.Slusark@Meredith.com, both of Meredith Corporation

https://dotdashmeredith.mediaroom.com/2010-07-29-Meredith-Reports-Strong-Fiscal-2010-Fourth-Quarter-Full-Year-Results